

# 10 REASONS



## WHY SEAA MEMBERSHIP IS SO VALUABLE

SEAA's members benefit in 10 major ways from their membership in the Association.  
If you aren't yet a member of the Steel Erectors Association of America – here's what you're missing!

**1 SEAA MEMBERS STAY INFORMED**  
through the Association's monthly newsletter, The SEAA Connector™, special reports, educational seminars and ([www.seaa.net](http://www.seaa.net)). Keep up on the latest industry developments involving the economy, labor relations, legal affairs, legislation, management, regulations, risk management, insurance, and safety.

**2 MEMBERSHIP HELPS TO KEEP OPERATIONS SAFE**  
Because safety is top priority for SEAA, training tools like the OSHA Steel Erection Compliance Training Modules for Connectors, Control Deck Zone, Fall Hazard and Multiple Lift Training, the Detailing Guide for the Enhancement of Erection Safety Manual, modules for Signal Person & Rigger Safety at a reduced price for members.

\*full product listing online.

**3 IMPACT THE DECISION-MAKERS**  
through SEAA's direct contact with OSHA, AISC, SJI, SDI, NISD, NCCCO, NCCER and other agencies. SEAA is also active in industry coalitions that help pave the way for regulatory and legislative developments, benefiting the entire SEAA membership.

\*Erectors receive a \$1000 discount on AISC membership

**4 GETTING INVOLVED**  
in one of SEAA's dozens of committees and task forces gives members the opportunity to;

- Participate in special initiatives
- Serve on an appointed groups
- Work on a meeting/convention/volunteer
- Write A Review/editorial/commentary

**5 INTERACTION WITH PEERS**  
at SEAA's meetings provide members unique networking opportunities and the chance to share experiences with hundreds of others who face similar situations in the workplace. Attendees also benefit by interacting with state and federal officials and renowned business experts in a professional setting.

**6 ATTRACT CUSTOMERS, BUSINESS PARTNERS AND EMPLOYEES**  
with a listing in the SEAA Membership Directory. In addition to being listed in a print version of the directory, members are listed in an online, searchable directory available on the SEAA website at [www.seaa.net](http://www.seaa.net).

**7 COMPANIES RECEIVE QUALITY SERVICES**  
like discounts and rebates through our Value-Incentive Program (VIP) programs or customized insurance program.

- Rebate & discount dollars in members pocket.
- Leveraged buying power of two steel industry groups; fabricators & erectors.
- Preferred" supplier opportunities.

**8 MEMBERS SHARPEN THEIR SKILLS**  
at workshops, symposiums and webinars. Among SEAA's ongoing programs and services designed to improve the steel erection industry, SEAA holds one forum a year which is an opportunity for the members and professionals in related field to come together to explore and discuss the latest practice, trends, equipment, research and policy affecting the steel erection industry.

**9 GAIN INDUSTRY RECOGNITION**  
through SEAA's extensive Awards Program which highlights members' commitment to safety, ingenuity, perseverance and quality, on-time projects. But most importantly, the awards speak volumes about the company to the competition, your customers and the general public.

**10 MEMBERS SHAPE THE FUTURE**  
SEAA has served as the voice of its membership for more than 40 years. Legislators, regulators and enforcement officials will continue to listen carefully because they've learned to trust and respect the Association.

**VISIT US ONLINE AT [WWW.SEAA.NET](http://WWW.SEAA.NET) TO JOIN TODAY!**