



VALUE INCENTIVE PARTNERSHIP

THE STRENGTH OF ASSOCIATION

SEAA member Company Name :
Best person to contact regarding purchasing :
Email :
Name of person complementary this survey :

CATEGORY : Welding Equipment

1) Who are your top 3 suppliers of welding machines ?

	Top 3 Suppliers	Est. 2009 Annual dollar volume
1		\$ -
2		\$ -
3		\$ -

2) What brand of equipment do you prefer to buy ?

- 1 Miller _____
- 2 Lincoln _____
- 3 ESAB _____
- 4 Other _____

3) What is the mark and model of machines that is most likely to be purchased in 2010

	Est. 2009 Annual dollar volume
1	\$ -
2	\$ -
3	\$ -

CATEGORY : Aerial rental equipment

5) Top 3 suppliers rental companies in order of priority (Boomlift, scissor lift , etc...)

	Top 3 Suppliers	Est. 2009 Annual dollar volume
1		\$ -
2		\$ -
3		\$ -

6) What is your preferred brand of Aerial Lift ?

- 1 JLG _____
- 2 Sky Jack _____
- 3 GENIE / Terex _____
- 4 USRight _____
- 5 Other _____

CATEGORY : Forklifts

7) Do you usually rent or purchase telescoping forklift ?

8) How many units do you expect to purchase in 2010 ?

9) If you typically rent forklift, which rental company do you prefer ?

	Top 3 Suppliers	Est. 2009 Annual dollar volume
1		\$ -
2		\$ -
3		\$ -

10) What is your preferred model ?

CATEGORY : Large equipment rental

11) Top 3 suppliers in order of priority (Cranes, etc...)

Top 3 Suppliers **Est. 2009 Annual dollar volume**

1		\$ -
2		\$ -
3		\$ -

12) If you typically rent your cranes , which rental company do you use ?

Top 3 Suppliers **Est. 2009 Annual dollar volume**

1		\$ -
2		\$ -
3		\$ -

CATEGORY : tools

12) Who are your top 3 suppliers of hand tools ? (hammer drill, torque wrench, etc...)

Top 3 suppliers **Est. 2009 Annual dollar volume**

1		\$ -
2		\$ -
3		\$ -

CATEGORY : Fastener

13) Top 5 suppliers in order of priority

Top 5 Products **Suppliers** **Est. 2009 Annual dollar volume**

1	Chemical Anchors		\$ -
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2	Deck Fastening (Pneumatic)		\$	-
3	Deck Fastening (Powder)		\$	-
4			\$	-
5			\$	-

CATEGORY : Rigging

14) Top 3 suppliers in order of priority (cable, hook, turnbuckles, chain , etc...)

Top 3 suppliers		Est. 2009 Annual dollar volume
1		\$ -
2		\$ -
3		\$ -

CATEGORY : Safety

15) Top 3 suppliers of safety equipment in order of priority (Glove, safety glasses, safety harness, boots , etc...)

Top 3 suppliers		Est. 2009 Annual dollar volume
1		\$ -
2		\$ -
3		\$ -

CATEGORY : Other

Top 3 Products	Suppliers	Est. 2009 Annual dollar volume
1		\$ -
2		\$ -
3		\$ -

CATEGORY : Other

Top 3 Products	Suppliers	Est. 2009 Annual dollar volume
1		\$ -
2		\$ -
3		\$ -